



Primary  
Food  
Processors



The Vital Link in the Food Chain

# Recommendations for a competitive EU Primary Food Processing Industry

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# Everything starts with the raw materials...

Over **220 m tonnes** of **agricultural raw materials** processed per year, mainly from EU domestic production, of which:

- 100 mil. tonnes** of sugar beets
- 52 mil. tonnes** of wheat, rye & oats
- 22 mil. tonnes** of rapeseeds
- 14 mil. tonnes** of soybeans
- 7.5 mil. tonnes** of starch potatoes
- 7.1 mil. tonnes** of maize
- 6 mil. tonnes** of sunflower seed
- 1 mil. tonnes** of cocoa beans
- 0.5 mil. tonnes** of linseed



## Who & where are we in the food chain?

**4 000 companies in 26 EU Member States**  
**123 500 persons employed**  
**Over 60 billion € turnover**

Supplying sugar, wheat flour, vegetable oil, starch products, vegetable protein, cocoa-based products & other food ingredients like lecithin, protein meals, feed materials to variety of industries





**We bring our continued support  
for an ambitious CAP securing the  
supply of EU agricultural raw  
materials...**

**...and enhance agricultural  
research & innovation efforts**



**We need efficient derivative  
markets to hedge against the  
risks of future agricultural  
commodity price fluctuations**





**But we also call for  
a better coordination  
between EU policies that affect  
supply chains & markets**





**We ensure the safety &  
sustainability of EU primary  
food & feed products**

**but let's avoid the cost of an  
excessive regulatory burden**



**We implement sustainability !  
But how to avoid the  
multiplication of costly private  
requirements?**



A large white truck is driving away from the viewer on a wide, reddish-brown dirt road. The truck's bed is overflowing with a large pile of bright yellow soybeans. The landscape is flat and open, with a clear blue sky and scattered white clouds. In the distance, a few small structures and more vehicles are visible on the horizon.

**The EU should reflect on the use of LCA methodologies for hot-spot analysis & for continuous improvement of environmental performance & existing sustainability schemes**





**And we call for a concrete implementation  
of the recommendations contained in the  
Lead Market Initiative report on bio-based  
products**



**Abstain from imposing  
Country-Of-Origin Labelling  
(COOL) to EU primary food  
products**



**The EU Trade Negotiators should  
strive not to put the  
competitiveness of Primary Food  
Processors at risk by making  
excessive concessions on market  
access**





The EU should  
assess the  
cumulative  
effects of trade  
agreements  
before entering  
new trade talks



# The EU Primary Food Processors must be competitive

## And the EU should facilitate their access to global markets



**The EU legislator should favour education & awareness raising on healthy lifestyles...**



**... rather than targeting food with nutrient-related taxes**



A photograph of a large industrial food processing facility at night. The facility features several tall, white, rectangular buildings with illuminated windows and doors. The lights from the buildings and surrounding area are reflected in the calm water in the foreground. The sky is dark and overcast.

# The EU Primary Food Processors

## The Vital Link in the Food Chain