



Primary
Food
Processors



The Vital Link in the Food Chain

Availability of raw materials in the context of current and future EU policies

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Everything starts with the raw materials...

Over **220 m tonnes** of **agricultural raw materials** processed per year, mainly from EU domestic production, of which:

- 100 mil. tonnes** of sugar beets
- 52 mil. tonnes** of wheat, rye & oats
- 22 mil. tonnes** of rapeseeds
- 14 mil. tonnes** of soybeans
- 7.5 mil. tonnes** of starch potatoes
- 7.1 mil. tonnes** of maize
- 6 mil. tonnes** of sunflower seed
- 1 mil. tonnes** of cocoa beans
- 0.5 mil. tonnes** of linseed



Who & where are we in the food chain?

4 000 companies in 28 EU countries

123 500 employees

More than 1 million EU farmers indirectly employed

Over 70 billion € turnover per year

Supplying sugar, wheat flour, vegetable oil, starch products, vegetable protein, cocoa-based products & other food ingredients like lecithin, protein meals, feed materials to a variety of industries





Reduced availability of authorized substances in farmers' toolkit is leading to pest resistance and the emergence of previously banished pests and crop diseases.

We call the EU to fund R&D for sustainable alternatives!

Country-Of-Origin Labelling (COOL) for bulk primary food bring extra-costs and no added-value for safety or quality to consumers.

We source our agricultural commodities from multiple EU & non-EU origins





**Keep the Life Cycle
Assessment
methodologies
voluntary and avoid
diverging private
sustainability
requirements and
definitions**

**The new CAP should
enable European farmers
to better respond to
market signals without
distorting competition
between farmers and
industries across Member
States**





**The EU legislator
should favour
education &
awareness raising on
healthy lifestyles,
rather than targeting
food with nutrient-
related taxes**



We need to enhance agricultural research & innovation efforts, while clarifying the regulatory status of New Breeding Techniques

**We have a long tradition of processing
renewable raw agricultural materials and we
now need a stable regulatory environment for
the bio-based economy**



The EU Trade Negotiators should strive not to put the competitiveness of Primary Food Processors at risk, assess the cumulative effects of trade agreements and guarantee a level-playing field with imported products

The EU Primary Food Processors must be competitive

And the EU should facilitate their access to global markets



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